

Inside Sales Position

Calling all qualified candidates with a minimum of two years' experience in all modes of transportation, domestic and international sales, to join our sales team starting in inside sales. This opportunity is available immediately.

The target goal of this exciting position is to acquire and maintain sales accounts as well as provide excellent customer support for potential and existing customers. This is always a fast-paced environment requiring multitasking ability and attention to detail .

Candidates considered must possess:

- The ability to build strong long-term relationships with clients
- Strong analytical abilities
- Excellent verbal and written communication skills with strong attention to detail
- Excellent follow-through and organizational skills
- Proactive, enthusiastic, creative and highly motivated in achieving sales goals
- Proficiency in MS Office applications
- Best practices in customer service when interacting with customers
- Ability to grow our woman-owned potential business and develop new prospects by cold calling and generating leads within assigned territories
- High motivation to cultivate business in order to grow sales and develop strategies to meet or exceed sales goals
- Excellent work ethic, positive attitude and always truthful.

We offer a competitive base salary, generous commission program, 100% paid medical, dental, life and LTD insurance for employees only, along with 401K, HSA, paid holidays, sick time and paid vacation.

College degree or equivalent in experience required. Opportunity for promotion to outside sales once you meet sales goals. Past work experience, credit, criminal and driving records investigated. This is a full-time position in Johns Creek, GA. Send your resume' with work history to CTLHR@cortrans.com.