

Outside Sales Position

CorTrans Logistics is looking to expand our sales team. The need for high-quality, sharp, aggressive, driven personnel is the reason we are committed to recruiting, developing, and retaining a contemporary workforce that will help the company in achieving its objectives.

Who we want:

A Logistics Account Manager who can run full speed while prospecting and making cold calls and is a rock star at building relationships.

Who you are:

- Fearless
- Driven by success and the opportunity to make money
- High level of integrity and work ethic
- Someone with attention to detail while multi-tasking
- The confidence to make decisions on the fly and solve problems
- Someone with sales experience in the logistics industry
- 2 to 4-year College Degree in Logistics, Supply Chain Management, Marketing and/or other business-related degree preferred.
- Min of 4 years of experience transportation Logistics sales

What you'll do:

- Find new customers; Onboard New Customers; Take care of your customers
- Communicate with carrier sales group on coverage, service, capacity and margin
- Provide new solutions to customers via mode change or specialized services
- Provide service updates to customers on a consistent basis

We offer a competitive base salary, generous commission program, 100% paid medical, dental, life and LTD insurance for employees only, along with 401K, HSA, paid holidays, sick time and paid vacation.

College degree or equivalent in experience required. Past work experience, credit, criminal and driving records investigated. This is a full-time position in Johns Creek, GA. Send your resume' with work history to CTLHR@cotrans.com.