

Position Title: Sales Management

Reporting to: Founder/President

Employment Type: Full-Time Exempt

Job Overview: We have an immediate opening for Sales Management who has 3+ years of experience in the transportation and transportation sales industries. This position is for someone who is a hunter and is currently employed in the industry. Visit our website at www.cortrans.com to see all our modes and service levels.

*We are looking for candidates in the following locations: **Johns Creek, GA** (hybrid), **Illinois** (remote), **Massachusetts** (remote), **Missouri** (remote), **North Carolina** (remote), **Texas** (remote)

Experience/Education: Bachelor's degree in business, logistics, or a related field (or equivalent experience). Minimum of 3 years of sales experience in transportation logistics; 5+ years preferred.

Salary: Compensation is based on experience and ability to bring in business in 90-120 days from your hire date. A sales goal will be established once the job offer is accepted. In addition to a base salary, commission is offered with unlimited earning potential. The base salary for this position ranges from \$75,000 to \$100,000 based upon experience.

Benefits:

- Competitive, salaried position based on experience and performance.
- Comprehensive benefits, including 100% employer-paid premiums for medical, dental, life, and LTD insurance, with HSA options.
- Paid holidays, sick leave, and vacation.
- Eligibility for 401(k) benefits after 12 months of employment.
- Commission program, with no limit, for exceeding sales quotas.

Ready to Join Us? If you're ready to bring your expertise and passion to our dynamic team, we'd be happy to hear from you. Please submit your resume and salary requirements to the President of CorTrans Logistics at bcortez@cortrans.com. Positions are to be filled ASAP with qualified applicants.